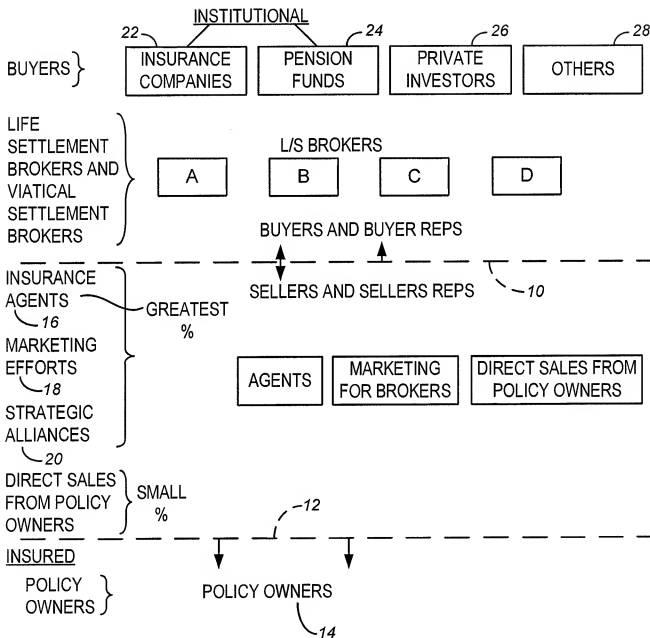


OK TO ENTER: /N.L./

## Replacement Drawings

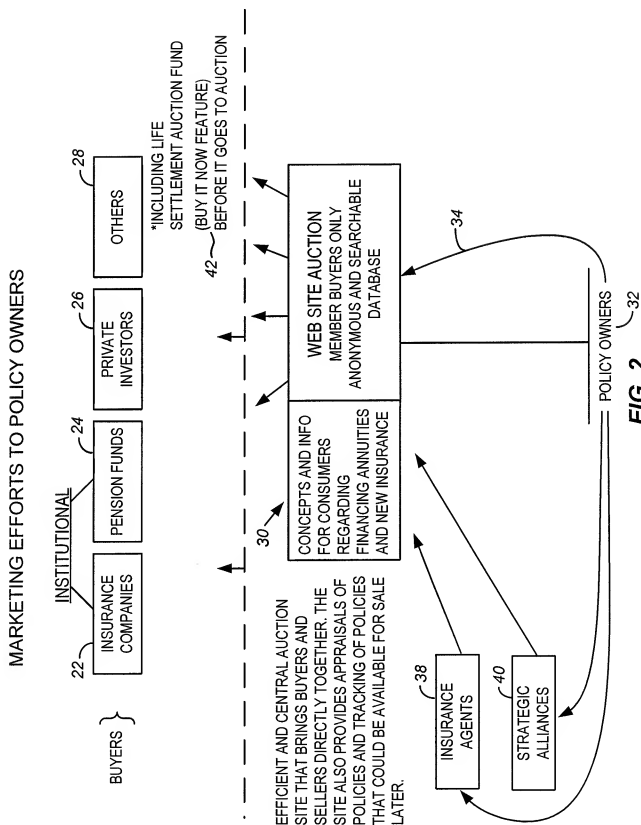
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CURRENT SYSTEM

**FIG. 1**  
(PRIOR ART)

## Replacement Drawings

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# Replacement Drawings

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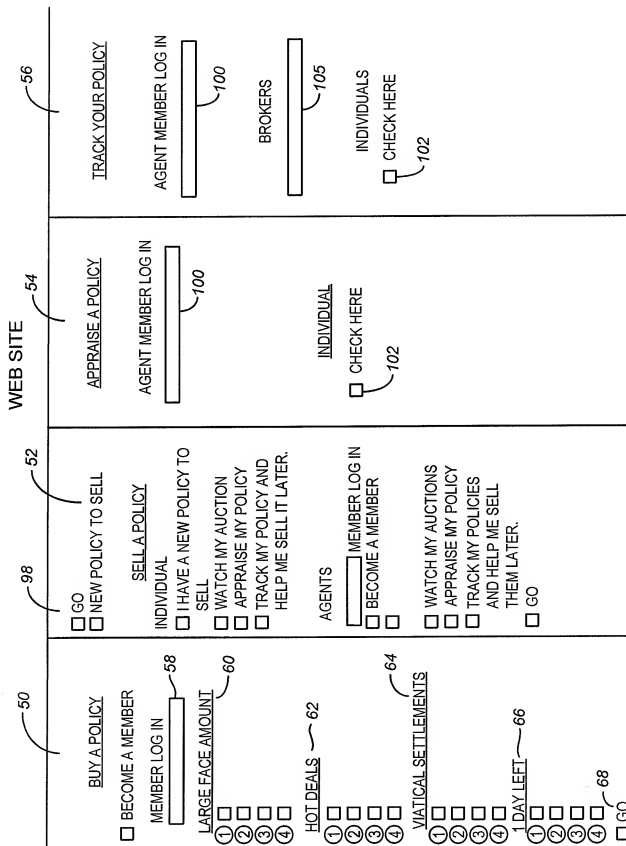


FIG. 3

## Replacement Drawings

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BUY A POLICY☐ BROWSE ALLSEARCH CRITERIA (CHECK ANY OR ALL BOXES THAT APPLY)☐ JOINT LIFE ☐ SINGLE LIFE ☐ TERM ☐ UNIVERSAL LIFE ☐ WHOLE LIFE☐ ALL ☐ MALE ☐ FEMALEAGE - ☐ ALL 30-40 40-50 OR 40-45 - ETCFACE AMOUNT☐ - 100K ☐ - 200K ETC ☐ +10 MILLIONPOLICY DATE: ☐ 0-2 YEARS ☐ 2-5 YEARS ☐ 5-10 YEARSHEALTH STATUS: ☐ VIATICAL OFFERS ONLY1<sup>st</sup> INSURED ☐ SUPER PREFERRED ☐ PREFERRED ☐ STANDARD☐ T1-T3 ☐ T3-T6 ☐ DECLINE2<sup>nd</sup> INSURED ☐ SUPER PREFERRED ☐ PREFERRED ☐ STANDARD☐ T1-T3 ☐ T3-T6 ☐ DECLINELIFE EXPECTANCY (FROM OUR APPRAISAL OFFICE)-1 YR ☐ 2 YRS ☐ 3 YRS ☐ 4 YRS ☐CASH SURRENDER VALUE☐ 0 TO 10% OF FACE AMOUNT ☐ 10-20% OF FACE AMOUNTPREMIUMS☐ NO ONGOING ☐ 0 TO 1% OF FACE ☐ 1 TO 5% OF FACE ANNUALLY☐ GO

(ETC)

**FIG. 4**

# Replacement Drawings

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POLICIES BAS.	CURRENT BID	MAKE A BID	IN-FORCE ILLUSTRATION	INSURED MEDICAL RECORDS	APPRAISED VALUE	TOTAL FACE AMOUNT	LIFE EXPECTANCY	% OF CASH VALUE TO FACE AMOUNT	% OF PREMIUM TO FACE AMOUNT	DAYS LEFT
	72	84	85	83	76	74	78	80	82	1
										1
										2
										2
										2
										3
										3

FIG. 5

# Replacement Drawings

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☐ SUBMIT A NEW POLICY
 ☐ TRACK CURRENT AUCTIONS  
 ↳ TO BROWES PAGE

NEEDED FORMS TO SIGN (ON LINE IF APPROVED OR A FORM WILL BE MAILED)

☐ DISCLOSURE ☐ MEDICAL RELEASE ☐ CREDIT CHECK  
☐ IN FORCE ILLUSTRATION AUTH. ☐ DISCLOSURES, ETC.

STATE ↳ DROP DOWN MENU

INSURED INFORMATION

☐ DATE OF BIRTH  
☐ NAME (ENCRYPTED)  
☐ ADDRESS  
☐ CONTACT INFO

\* ONCE THE MEDICAL FORMS ARE SIGNED AND WE OBTAIN THE RECORDS AND THE IN FORCE ILLUSTRATION, WE WILL PUT ALL THE INFORMATION INTO OUR DATABASE.

☒ SHOW ME PROPRIETARY TECHNIQUES.

☐ I WANT TO SELL MY POLICY AND REPLACE IT WITH A NEW ONE.  
☐ GIVE ME AN OFFER RIGHT NOW.

---

☐ TRACK MY POLICY AND NOTIFY ME WHEN TO SELL IT.
 ☐ GIVE ME AN APPRAISAL

PAY HERE

FIG. 6

Replacement Drawings  
7 / 9

APPRAISE A POLICY

☐ VIEW MY POLICIES THAT HAVE BEEN APPRAISED

☐ GIVE ME A FORMAL APPRAISAL

—————→ SEND THEM TO THE SELL A POLICY PAGE TO GET THEIR  
INFORMATION AND SEND THEM THE NECESSARY  
FORMS.

☐ GIVE ME AN INFORMAL APPRAISE

INPUT SCREEN

☐ AGE

☐ HEALTH ↓ DROP DOWN SCREEN

☐ PREMIUMS DUE % OF FACE

☐ CASH VALUE

**FIG. 7**

Replacement Drawings  
8 / 9

TRACK YOUR POLICY

MENU

- ☐ DON'T LET IT LAPSE
- ☐ REMIND ME TO PAY PREMIUM
- ☐ NOTIFY ME WHEN IT'S TIME TO SELL
- ☐ PURCHASE MY POLICY NOW
- ☐ APPRAISE MY POLICY
- ☐ CALCULATE A SWAP

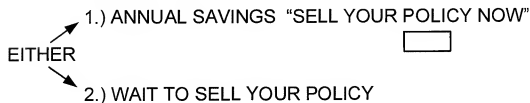
AGENTS

- ☐ SEND ME SOFTWARE THAT TRACKS MY POLICIES AND  
COMMUNICATES WITH THE SITE.
- ☐ LET ME UPLOAD MY POLICY INFORMATION TO YOUR SITE  
WITH SOFTWARE THAT IS COMPATIBLE WITH
  - ☐ GOLDMINE
  - ☐ POLICY DATABASE

**FIG. 8**

Replacement Drawings  
9 / 9SWAP MY POLICYINPUT SCREEN

- ☐ AGE   ☐ SEX   ☐ HEALTH STATUS   ☐ HEIGHT   ☐ WEIGHT  
☐ SHOW CURRENT APPRAISED VALUE  
OR  
☐ CALCULATE APPRAISED VALUE

 ENTER CURRENT ANNUAL PREMIUMS ENTER NUMBER OF YEARS PREMIUMS ARE DUE ENTER FACE AMOUNTOUTPUT SCREEN**FIG. 9**